

Matsushita Electric Industrial Co., Ltd.
Consolidated Sales Breakdown *
(Three months ended December 31)

	<u>2002</u>	Yen (billions)	<u>2001</u>	<u>Percentage 2002/2001</u>	U.S. Dollars (millions) <u>2002</u>
<i><u>AVC Networks</u></i>					
Video and audio equipment	¥ 576.6		¥ 534.8	108%	\$ 4,805
Information and communications equipment	<u>512.1</u>		<u>505.9</u>	101%	<u>4,268</u>
Subtotal	<u>1,088.7</u>		<u>1,040.7</u>	105%	<u>9,073</u>
<i><u>Home Appliances</u></i>	<u>321.5</u>		<u>307.6</u>	104%	<u>2,679</u>
<i><u>Industrial Equipment</u></i>	<u>60.9</u>		<u>55.5</u>	110%	<u>507</u>
<i><u>Components and Devices</u></i>	<u>396.7</u>		<u>333.4</u>	119%	<u>3,306</u>
Total	¥ 1,867.8		¥ 1,737.2	108%	\$ 15,565
Domestic sales	874.7		803.7	109%	7,289
Overseas sales	993.1		933.5	106%	8,276

(Nine months ended December 31)

	<u>2002</u>	Yen (billions)	<u>2001</u>	<u>Percentage 2002/2001</u>	U.S. Dollars (millions) <u>2002</u>
<i><u>AVC Networks</u></i>					
Video and audio equipment	¥ 1,540.5		¥ 1,375.1	112%	\$ 12,837
Information and communications equipment	<u>1,604.0</u>		<u>1,602.9</u>	100%	<u>13,367</u>
Subtotal	<u>3,144.5</u>		<u>2,978.0</u>	106%	<u>26,204</u>
<i><u>Home Appliances</u></i>	<u>916.4</u>		<u>911.8</u>	101%	<u>7,637</u>
<i><u>Industrial Equipment</u></i>	<u>199.6</u>		<u>201.6</u>	99%	<u>1,663</u>
<i><u>Components and Devices</u></i>	<u>1,144.5</u>		<u>1,031.4</u>	111%	<u>9,538</u>
Total	¥ 5,405.0		¥ 5,122.8	106%	\$ 45,042
Domestic sales	2,551.8		2,452.1	104%	21,265
Overseas sales	2,853.2		2,670.7	107%	23,777

* See notes to consolidated financial statements on page 6-7.